



Infor Financial Performance Management

Transform financial performance management

Business performance management, strategy management, and financial consolidations are among the most critical and complex tasks that your company must manage. When faced with disparate systems, manual processes, and multiple versions of data, it can be difficult to move beyond tracking where your business has been, so you can focus on where it should be going.

While getting it right may not be easy, it's worth the effort. There's a strong correlation between high-performing finance departments and high-performing organizations, suggesting that a healthy finance department indicates a healthy organization. The ability for all executives—especially CFOs—to support strategic decision-making in a volatile, uncertain environment can mean the difference between getting by and getting ahead.

With Infor® Financial Performance Management (FPM) solutions, you'll be able to transform your planning, budgeting, strategy management, and financial consolidations functions—from processes that simply support your business to strategic activities capable of driving it.

These processes can be aligned with all your typical tasks in providing both operational and financial information with Infor Dynamic Enterprise Performance Management (d/EPM). From a single integrated system, you can create any report or dashboard to provide forecasting and predictive modeling for business analysis, financial performance management, and compliance—in a modern interface design, complete with collaboration and mobility capabilities. You'll also benefit from a user experience that is as familiar as your favorite consumer apps.



Drive your business with Infor FPM

How do you transition financial performance management activities from statutory to strategic? The key words are automation, innovation, and integration. With Infor FPM, you get technology that empowers—rather than controls—you. You can integrate your FPM processes organization-wide, while building the foundation for better, faster decision making across all areas of your business.

Planning and budgeting: Make promises your business can keep

Organizations of all shapes and sizes consistently cite planning, budgeting, and forecasting processes as major pain points. Spreadsheets—and all the manual work, errors, and inconsistencies that accompany them—lengthen cycles and make it more difficult to get buy-in from key stakeholders.

What if you could reduce planning, budgeting, and forecasting time by up to 70%, while also improving accuracy? What if you could plan your global supply chain from a single point? And, what if you had the flexibility to incorporate specialized plans like sales planning or workforce budgeting? With Infor FPM, you can fully integrate and streamline these processes.

You'll be able to:

- Create strategic plans quickly and easily, and cascade strategies throughout your organization.
- Create tactical plans and link them to your strategic plans.
- Collaborate on planning.
- Predict trends, create accurate models, and monitor performance against plans.
- Build financial and workforce budgets at the level of detail you require.
- Achieve buy-in from key stakeholders.
- Monitor budget submissions and approvals anytime, anywhere.
- Apply leading edge statistical forecasting techniques to predict where your business is going and support more accurate planning efforts.
- Take advantage of a fast in-memory database for multi-dimensional analysis, planning, and modeling—making your plans more accurate.
- Obtain near-real time actuals and be able to drill back to transaction level detail.

You also get workforce budgeting capabilities that allow you to customize employee positions and other attributes, offering configuration flexibility according to your company requirements. You'll be able to calculate shift premium costs, overtime costs, and complex scenarios based on salary ranges with maximum calculation values to address specific country requirements. Position costs can be allocated across additional custom dimensions for more detailed revenue and expense analysis. Flexible reporting makes for a quick and easy analysis of your workforce budget by position, employee, primary dimension, and allocation dimensions.

Infor Financial Performance Management:

- Streamlines planning and budgeting and integrates with financial consolidation.
- Automates key financial reporting consolidation processes.
- Provides you with the right information.
- Increases operational efficiency.
- Connects budgeting, planning, strategy management and financial consolidations functions.

Strategy management: Meet your organization's strategic goals

Effectively building a strategic plan to meet your organization's goals, accurately allocating resources to carry out the plan, and then monitoring and reporting on the plan's progress can be challenging without robust strategy management tools in place. The Strategy Management component of Infor FPM provides an environment to build a strategic plan, establish targets for successful completion, and monitor the plan against actual performance. With Strategy Management, you get an intuitive framework for linking your strategic plans to operational plans, performance measures, and people.

Strategy Management guides the development of your strategic plan through determining the tactics necessary to achieve your goals and identifying the people responsible for executing each tactic along the way. It provides you with an intuitive visual method for reporting exactly how the actions of your organization's various operating units and individuals are contributing to the success of your organizational goals.

Strategy Management supports today's leading planning methodologies, including Balanced Scorecard, Hoshin, Six Sigma®, and others, including your own methodology. To provide this flexibility, Strategy Management works with financial measures, as well as non-financial measures, such as customer satisfaction ratings, training hours completed, employee retention, and more.

You'll be able to:

- Build color-coded reports to track your strategic plan progress to help minimize implementation time.
- Compare actual results against planned results.
- Track costs and revenue by initiative.
- Identify trends.
- View performance of individuals assigned to tactics.
- Assess the impact one plan element is having on other elements.

With Strategy Management, you can closely monitor key performance indicators (KPIs) to gain insight into why some actions are successfully supporting your goals and others are not. You can identify and eliminate specific initiatives without negatively impacting your strategic goals, thus empowering you to more effectively manage the assignment and focus of your company's resources.

Financial consolidation reporting: Report internally and externally with confidence

Reporting requirements for all businesses have increased significantly, and there's little doubt they will become more complex in years to come. Increased internal oversight and greater volumes of data have collided with external mandates like IFRS and Sarbanes-Oxley to make reporting a time-consuming and sometimes perilous responsibility. Not to mention the added complexity caused by a boom in globalization, mergers and acquisitions, and increasingly diverse supply chains.

With Infor FPM solutions, you can increase accountability, meet reporting deadlines, and get a clear view of the information you need to improve your business' performance, so you can:

- Store data in a central, secure database, and ensure everyone sees only the information they're entitled to see.
- Quickly and easily collect data from operating units around the globe and across disparate financial or operational systems, departmental structures, and supply chains.
- Consolidate statutory and management data to meet local and international reporting standards.
- Easily establish group inventory levels and procurement requirements, allowing for bulk ordering and improved discount negotiations.
- Support multiple currencies and local compliance reporting needs.

Make information a strategic business asset with Infor Financial Performance Management.

You'll benefit from fewer administration costs, less training, and lower license costs. You'll also be able to reduce your workload on all levels and accelerate financial closing periods and consolidation because key processes—such as data loading, consolidation, and validation—are automated. Not only will you eliminate the drama from your month-end closing and reporting cycle, you'll better meet your deadlines and have greater confidence in your results.

Analytics: Transform your planning, budgeting, and performance management processes

Your finance managers are increasingly responsible for providing CEOs with strategic insights, which means they must be able to rely on accurate data to obtain those insights. Traditional rear-view financial analysis can't keep pace with today's expectations, but by leveraging powerful business analytics that can deeply examine operational data and trends throughout your organization you can make better decisions, develop more accurate plans, and determine if your strategic plans will be effective.

With Infor FPM solutions, you'll have the tools you need to transform information into what it should be—a strategic business asset. From embedded pre-packaged, predictive, and role-based analytics that let you forecast business performance, to self-service dashboards and scorecards that let you track it with ease—these solutions put you in control.

Re-imagine financial performance software

There's no denying the critical role that financial planning, budgeting, strategy management, and workforce budgeting play in the overall health of your businesses. Managed well, these processes will provide a competitive advantage. Manage these processes badly, and they can just as easily become your Achilles heel.

When you take control with Infor's proven, fully integrated FPM solutions, you'll be able to:

- Tie business plans directly to corporate directives.
- Reduce budgeting and reporting process time by up to 70%.
- Measure, monitor, and analyze KPIs and other business measures.
- Reduce the time it takes to make decisions throughout your organization.
- Keep pace with ever-changing market standards, regulations, and internal reporting.
- Prevent mistakes, react properly, and make decisions consistent with corporate objectives.
- Plan a broader array of initiatives to improve operational and business performance.
- Improve the quality of your information and decisions.

To learn more about Infor Financial Performance Management solutions and find out about some of the 70,000 customers that are using Infor software solutions worldwide, visit www.infor.com.



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